



# Built for Construction

Complete lien waivers **quickly**.

Pay vendors **immediately**.

Keep projects progressing **efficiently**.



# *The platform* for construction finance

## OVERVIEW:

Built for Construction (B4C) is an intuitive, cloud-based technology platform that administers documentation, simplifies billing and accelerates the building process — all with the click of a button.

Facilitating every step along the invoice's life cycle, B4C offers the functionality to store notice to owners, create both primary tier and lower-tier lien waivers, gather necessary compliance documentation and sworn statements, and ultimately expedite the exchange of lien waivers for payments. The intuitive dashboard offers bird's eye visibility over the status of every single billing and compliance document, which means you easily track the financial status for each job on hand. And because B4C integrates directly with accounting and project management software commonly utilized in construction, data can flow seamlessly between all programs, drastically improving the efficiency of your current construction management processes.

Lenders, builders, developers and contractors are realizing the benefits of reduced paperwork, streamlined payments, and better billing visibility with Built for Construction.

Delivered in the form of a simple plugin that can be added to your pre existing software, Built for Construction has simplified what can otherwise become a complicated financial ecosystem. With the proficiency to generate anywhere from 1 to 1,000 lien waivers in a matter of seconds — and the dexterity to complete the process from any smartphone, tablet, or computer — B4C saves time and money, improves financial clarity, and keeps your projects moving forward.





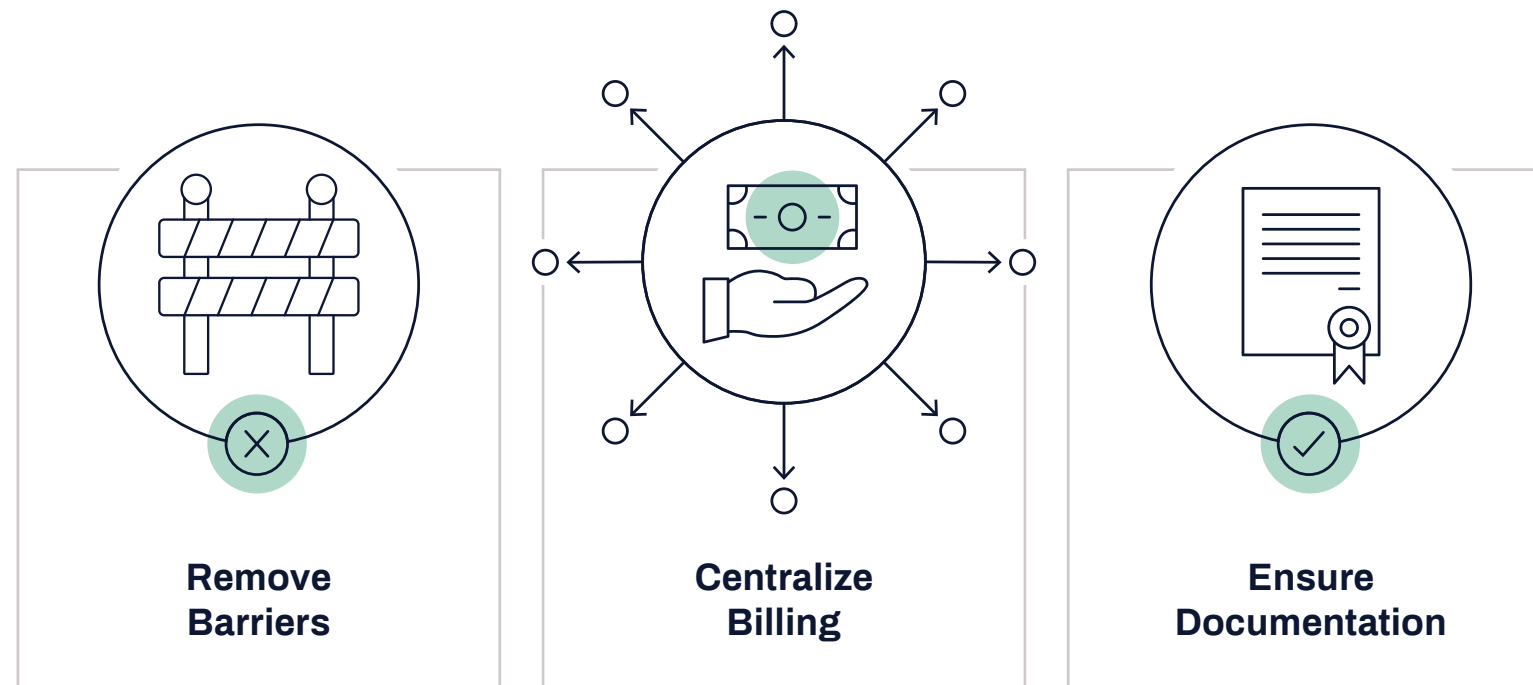
*“All of our project managers are amazed with this integration! You took a process which was a necessary evil and you made it easy to complete. We’re saving time and money + the lien waiver process is now hassle free.”*

**Manuel Colon**  
Controller, Highline Construction Group



# Why should you incorporate Built for Construction into your current workflow?

B4C accelerates project momentum by simplifying the payment ecosystem.



## What B4C will do for you:

### Simplify Processes

Eliminate the lien waiver paper trail by transitioning to an electronic system that can manage the entire process digitally, from soup to nuts.

### Reduce Data Entry

By syncing B4C with your preexisting project management and/or accounting software, you'll never enter duplicate data again.

### Automate Payments

Create, send, pay and track from one central interface — all with the click of a button.

### Build Trust and Improve Relationships

Not only will subcontractors and vendors have good faith they'll be paid, but lenders will have confidence, too.

### Accelerate the Building Process

With complete clarity into what documents need attention next, you and your crew can maximize your time on each job.v



# Benefits of Built for Construction (B4C)

## Customizable Templates

Store an unlimited number of custom lien waiver templates to quickly and easily update necessary documents.

## Best-In-Class Integrations

Connect seamlessly to the project management and/or accounting software you're already using.

## Intuitive Dashboard

With drag-and-drop functionality and complete workflow customization, navigating project documents and finances is simple.

## Unlimited Projects

Add as many projects as you need; there's no limit to the projects you can track.

## Multiple User Access

Grant team members access to utilize the platform

## Delivery Options

Print and mail your lien waivers, or opt for email delivery, complete with electronic signature and/or notarization.

## Automated Reminders

Schedule reminders for any unsigned lien waivers directly from your main dashboard.

## Searchable Archive

Search the archives to find any lien waiver in a flash.

## Cloud-Based System

Never worry about losing all of your information due to a computer malfunction; our cloud-based system keeps track of all your data.

## W-9's

Collect updated W-9's with just one click.

## Payments

Automatically pay your trade partners via same-day ACH once their waiver is signed.

## Subcontractor Friendliness

Give subcontractors the ability sign lien waivers effortlessly without having the need to create login credentials

## Unparalleled Customer Service

Chat with us to lend a hand! We're glad to help.



*"I love the service! It has been a lifesaver and provided extreme time savings and better compliance. The team at Built for Construction has an awesome customer service response. They are always there when I have a question or problem."*

**Jake Barone**  
President, Gateway Builders Construction



# The Built for Construction Financial Toolkit:

The tools that facilitate a streamlined construction billing process:

## Invoice Management

Gain clear visibility into the status of every single invoice

An intuitive dashboard with full-scope view and customized workflows, Invoice Management simplifies and consolidates your billing process. After connecting to your accounting software to sync up necessary data, all invoices, lien waivers, compliance docs and payments can be tracked via your unique approval processes and status lanes.

**Features:**

- Industry-specific solutions tailor-made for construction
- Advanced search feature makes finding specific files easy and fast
- Best-in-class integrations for full data synchronization
- Team-wide collaboration keeps all parties in the loop

## Lien Waiver Management

Electronically manage lien waivers from creation to completion

A plugin that syncs with your current construction or project management software, Lien Waiver Management will pull all data necessary for administering lien waivers. Contractors can create, send, collect, and track all necessary documents from one master dashboard in a matter of seconds.

**Features:**

- Central command center for organizing and overseeing lien waivers
- Single-sending or batch-sending of lien waivers with a few quick clicks
- Template customization

## xTier

Automatically execute every layer of the lien waiver process

xTier ensures compliance from subcontractors on every rung of the ladder. From distributing the general contractor’s primary tier lien waivers, to sending out lower-tier lien waivers required from the GC’s subcontractors, equipment vendors and material suppliers, xTier works in conjunction with Lien Waiver Management to manage lien waivers and payments from top to bottom.

**Features:**

- Subcontractors have the ability to add their own vendors and subs to the platform, allows GC to create and send necessary lower-tier lien waivers
- Track progress of all lien waivers from one master dashboard

## Procore QuickBooks Online Bridge

Sync data between Procore and QuickBooks Online bidirectionally

The Procore QuickBooks Online Bridge consolidates your two most critical managerial tools into one common workplace. With accounting and project management programs electronically synced you’ll never have to enter duplicate data again. Lien waiver management transpires directly from Procore, which automates payment directly from QuickBooks. Simple!

**Features:**

- Automatic synchronization of invoices, payments, direct costs, projects, vendors and cost codes
- Real-time updates between Procore and QuickBooks ensures information accuracy across all channels
- Ability to include or exclude any jobs from Procore in connection to QuickBooks

## Electronic Payment

Systemize and expedite electronic payment to subcontractors

The electronic exchange of lien waivers and payments becomes a seamless process with the implementation of Electronic Payments when using Lien Waiver Management. Contractors can create, send, track and collect lien waivers, and then issue Same-Day ACH payment to ensure their vendors are compensated promptly. Not only are payers guaranteed a signed lien waiver, but payees are guaranteed timely deposits, which enhances trust throughout the process.

**Features:**

- Automate the disbursement process
- Ensure compliance with lien waivers at every step
- Build better relationships with partners, vendors, and subcontractors



*“The platform  
has been seamless  
for subcontractors to use  
in their part of the  
lien waiver process.”*

**Virginia Anderson**  
COO, Kelly Construction



# Featuring Best-In-Class Integrations

By connecting with the programs you already use,  
Built for Construction makes your job easier.



B4C integrates with the following software to seamlessly create, send, collect and track lien waivers and releases:

### Procore

Manage lien waivers directly from your Procore dashboard. Sync with Procore Construction Financials or your existing accounting software to complete the cycle and process payment.

### Intuit QuickBooks (QuickBooks Enterprise, QuickBooks Desktop, QuickBooks Online)

Use bills, invoices and payments from your QuickBooks account to generate, send, and keep track of lien waivers. Do it all from our centralized Built for Construction real-time dashboard.

### Sage (Sage 300 CRE, Sage 100 Contractor)

Our Built for Construction plugin will allow you to add “manage the lien waiver process” to your list of capabilities to Sage.

*“[this] is an amazing software that we use to help maintain balance between us and our subcontractors when money is involved. It’s comprehensible, accessible and help is always one click away. It’s helped me make processing more smooth and we plan to keep it that way.”*

**Joan Nguyen**  
Project Administrator, LEVEL CONSTRUCTION

*“Built for Construction has dramatically changed the way in which we create, distribute and organize waivers. I cannot emphasize enough how much TIME we have saved through this system.”*

**Cassie Buckley**  
Project Coordinator, PRG GROUP

INTEGRATED SOFTWARE CONTINUED ON NEXT PAGE



*“This system is great. It interlinks with my QuickBooks to generate, send out and then track all lien waivers that I was manually having to do before. This has made the cumbersome lien waiver process very efficient...”*

**Raquel Elisha**  
RMD Construction

### INTEGRATED SOFTWARE CONTINUED:

#### Excel/CSV

Import your Excel data into the Built for Construction platform, and utilize our electronic program to complete the lien waiver cycle quickly and efficiently.

#### Xero

Use existing accounting data in your Xero account to create, send and track conditional and unconditional lien waivers. The bills, invoices and payments you’ve entered into Xero will inform the documentation you generate and collect in B4C.

#### DocuSign

Guarantee signatures on your lien waivers with our DocuSign integration. You can request signatures and/or notarizations directly from your DocuSign account, and track their progress in your B4C dashboard.

#### Notarize.com

By seamlessly integrating Notarize.com to your Lienwaivers powered by Built account, send a lien waiver out for electronic signature and notarization. Your subcontractors and vendors simply receive an email with a link to notarize via the FaceTime-like video call.



# The Vendor Perspective

**BENEFIT FOR VENDORS:**

Your vendors, partners and subcontractors will value Built for Construction just as much as you do. Why?



**The software is user-friendly and requires no login credentials for access**

Vendors can access the platform with ease since they aren't required to create logins or keep track of account information. They simply sign, send, and receive payment directly from their smart phone or computer.

**The vendor payment setup process is as easy as 1, 2, 3.**

1

**Gather Vendor Information**

Vendor enters contact and banking information to inform where lien waivers and payments should go

2

**Notify Payer**

Payer is notified that vendor is eligible for payment

3

**Create & Send in Bulk**

Electronic exchange of lien waivers and payments



**The platform ensures payment and therefore builds trust.**

Vendors and subcontractors want to sign the lien waivers because they want to be paid, and the expedient exchange of documentation leads to the expedient exchange of payment. Having certainty that they will be paid makes them certain they want to work for you.



*"It took me less than 4 minutes to sign two lien waivers using your program opposed to 15 to 30 minutes depending on the format. I like it."*

**Sue Ann Gomez**  
American Eagle Construction and Drywall



# Implementation Made Simple

**Built for Construction was designed to simplify your work processes and make your job easier.**

With that in mind, we believe the implementation process should work the same way. Our implementation specialists will take all the steps to put our software into action and onboard you and your team.

**Our goal is to provide a smooth transition and a great end result.**

## HERE'S HOW IT WORKS:

### Welcome

Your dedicated Implementation Manager will get in touch to provide an overview of the implementation process and confirm your onboarding timeline.

### Account Setup

Upon collecting your company's official logo and any preexisting lien waiver templates, our team will set up your B4C account on your behalf.

### Launch

Your Implementation Manager will guide you through a screen share session in which he or she will teach you to configure your account settings and offer training on how to manage your lien waivers and payments in conjunction with your current software.

### Roll Out

You're all set to accelerate your building billing process. Save time with invoice clarity, expedited documentation and painless payments!





*“This integration has streamlined the process of creating and sending lien waivers directly within payment entry in Procore. This integration is also extremely helpful with the DocuSign feature. I love that the Built for Construction dashboard will stay the same and still keep my back-up when needed. Overall, this is the reason we joined Built for Construction and it is a great move in the right direction for our company.”*

**Kait Bankey**

Assistant Project Manager, RCO Limited





## TESTIMONIALS FROM

# Built for Construction Users

This is a huge integration guys. We've been using and gives us much quicker turnaround with compliance.

**Andrew DiPietro**

Business / Project Development Manager,  
*Petersen Brothers Construction*

I am loving Built for Construction lien waiver solution so much at this point that I am interested in using this to distribute my close out letters to vendors.

**Jennifer Brown**

Project Accountant  
*Crescent Hotels*

We have decreased average past due accounts receivable by three percent!

**Char Young**

AR/AP Manager  
*Lithko Contracting, LLC*



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